

**Anlage: Modulmaske für kompetenzorientierte Modulbeschreibungen (Englisch)**

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| Module title                                | Digital Health: A Psychological Perspective  |
| Module number                               | [will be assigned by the Examinations Office; numbers already assigned must be left in the module description or indicated correspondingly].   |
| Level of qualification                      | Master   |
| Degree program hosting the module           | Business & Psychology M.Sc.  |
| Institutional anchoring                     | Wirtschaftswissenschaftliche Fakultät Ingolstadt   |
| Subjects involved                           | ABWL und Marktpsychologie  |
| Module coordinator                          | Prof. Dr. Victoria-Sophie Osburg   |
| Module examiner                             | Prof. Dr. Victoria-Sophie Osburg   |
| Credit points (ECTS)                        | 5  |
| Learning outcomes                           | <p>Upon completing this course, students will be able to apply psychological theories and concepts to critically analyze the adoption and impact of digital health technologies across diverse consumer groups. They will develop a nuanced understanding of how different digital health solutions influence individual behavior, particularly among individuals who are skeptical of medical advice. Furthermore, they will be able to design and implement small applied projects that address these challenges.</p> <p>Additionally, students will be able to formulate effective strategies to enhance acceptance and engagement with digital health, particularly for skeptical individuals, drawing on both business and psychological perspectives.</p>  |
| Contents/topics                             | <p>This course explores the diverse landscape of digital health applications, critically examining their impact, novelty, and relevance in contemporary healthcare. We will engage with key psychological theories to deepen the understanding of how individuals respond to digital health solutions in various contexts.</p> <p>Special emphasis will be placed on illusory superiority phenomena and their influence on the acceptance and effectiveness of digital health interventions. We will thereby look at different illusory superiority phenomena and evaluate their importance.</p> <p>Throughout the course, students will collaborate in small groups to analyze a specific digital health case, designing and conducting a small, applied project to investigate the psychological factors shaping its adoption and reporting on their findings.</p> |
| Formal requirements for participation       | not applicable   |
| Recommended requirements for participation: | not applicable   |
| Teaching and examination language           | English  |
| Teaching and learning methods/course types  | <p>Theoretical input sessions</p> <p>Group discussions</p> <p>Interactive workshops</p> <p>Case study discussions</p>  |
| ECTS awarding criteria                      | <p>Performance record assessed with at least "sufficient": Portfolio or written exam or oral exam</p> <p>The mode of examination will be announced at the beginning of the course.</p>   |
| Workload / distribution of ECTS credits     | <p>42 h = Attendance of seminar sessions</p> <p>48 h = Group work in the topic and project phase</p> <p>30 h = Self-study pre and post seminar sessions</p> <p>30 h = Assignment preparation</p> <p>150 h = Total workload</p>   |
| Module grade                                | <p>Portfolio (Digital Health and Adoption Strategy Presentations, Strategy Paper)– 100%</p> <p>Or written exam (multiple choice and open questions) – 100%</p>   |

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|  | Or oral exam (15 min) – 100%  |
| Applicability to other degree programs/course admittance | not applicable  |
| Course rotation  | Winter term   |
| Remarks  | <p>Course materials, including essential readings, will be available online.</p> <p>An important component of this course is a collaborative group project, which requires active participation and equal contribution from all group members. Your commitment to the group work is crucial for successful completion of tasks and assessments. Regular attendance and engagement in class activities are therefore highly recommended.</p> |