





Double Degree Fact Pack International M. Sc. / PGDM with Rajagiri Business School (RBS), Kochi / India

Ingolstadt, November 2021







This document is intended to serve as an overview and is for information purposes only. It provides an overview of the general structure and procedure of the described dual degree study program.

Consequently, the document may be subject to change and might not reflect the (current) terms of the program's underlying legal basis, particularly in regards to the relevant study and examination regulations as well as contractual agreements of the involved institutions. Also, such study and examination regulation may depend and thus vary on an individual's start of studies.

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Program Structure

Student Requirements

Academic Work, Credits & Grades

SP Timeline / Academic Calendar





Contiferents No. 2211200

Chairman RCSS Society

Rajagiri Business School Rajari Valley PO, Kaldanat, Koch, Kersia, India - 682 029 (Agroand by ACTE, Got. et Mall Certified equilated to Mall by Actionation at India Universitien (KU)

On the recommendation of the Freculty hereby confirs the Post Graduate Diploma in Management on (Relt No......)

who has successfully completed the presented course of studies and fidfilled all other requirements. Given under the seal of **Rejuzin Basima Sheet, Kochi** at the Conversion held on

the Day of

Academic Dean Post Graduate Program

Overview

Program Outline					
Program partner:	Rajagiri Center for Business Studies (RCBS) / Rajagiri Business School (RBS) <u>https://www.rajagiribusinessschool.edu.in/</u> Address: Ernakulam, Kerala 682039, Kochi, India				
Program start:	 Annually RBS students start their first trimester in summer, then attend WFI for semesters 1 and 2 (starting October) WFI students start in October with semester 1 and 2 at WFI, then travel to India in the following year September-March (during semester 3) 				
Program duration	4 semesters (WFI) / 6 trimesters (RCBS)				
	WFI	RBS			
Study track and awarded degrees:	M. Sc. in BWL (Focus: "Internationale BWL")	Postgraduate Diploma of Manage- ment (PGDM; MBA-equivalent)			
Required credits for completion:	120 ECTS	112 RCBS Credit Points			
Program heads:	Prof. Dr. Max Ringlstetter	Joseph I. Injodey, PhD			
Liaison managers:	tbd (temporarily: Franziska Rast & Dr. Andreas Riffel)	Pramodh Korula			





Program Structure

Student Requirements

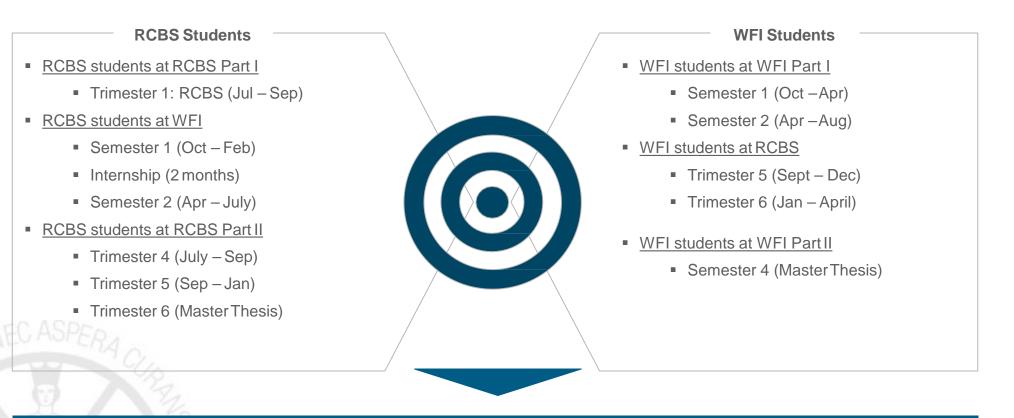
Academic Work, Credits & Grades

SP Timeline / Academic Calendar

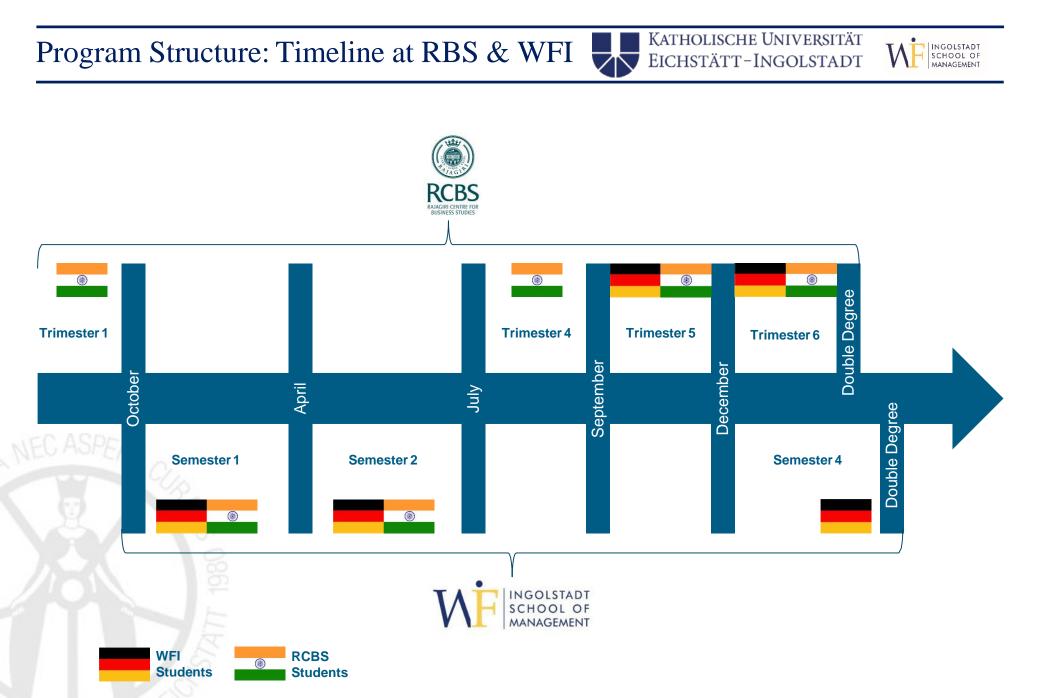
Program Structure: Overview







- RCBS students receive in addition to their RCBS degree a Master of Science (M. Sc.) degree from WFI
- WFI students receive in addition to their WFI degree a Post Graduate Diploma in Management from RCBS







Program Structure

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Admission requirements to RCBS / KU double degree program (before going on exchange)

WFI students

- Must have completed a 3-year Bachelor's degree (usually 180 ECTS) which includes business-related courses (e.g. on general management, statistics, economics, etc.) to ensure a basic understanding of management science.
- Must be full-time KU M. Sc. students
- Must have passed all semester 1 and 2 credits (60 ECTS, corresponds to 54 RCBSCP)

RCBS students

- Must have completed a 3-year Bachelor's (usually 36 courses with a total of 120 local CP) which included business-related courses (e.g. on general management, statistics, economics, etc.) to ensure a basic understanding of management science.
- Must be full-time PGDM students at RCBS
- Must have passed all trimester 1 credits (18 RCBS CP, corresponds to 20 ECTS, including business related courses such as statistics, economics and principles of managementetc.)



Study abroad rules

- All participating students must adhere to the rules and regulations of their home and host institutions
- Participating students shall not attend courses at the host institution which they have already attended at their home institution
- Participating students shall **not take part in further study abroad activities** (such as additional study abroad semesters) **between KU and RCBS** outside of this agreement
- Bachelor ("undergraduate")- courses are not allowed to be taken nor is it allowed to take courses from trimester 1 – 3
- For German students going to India: All compulsory courses ("Pflichtkurse") must be passed at WFI
- Students are responsible for their choice of courses





Graduation requirements to obtain the degree at the host institution

- Must obtain 60 ECTS (worth 54 RCBS CP) in semesters 1 and 2 at WFI/KU, must comply with all the mandatory or compulsory elective courses (including Studium Pro)
- Must validate two major specializations and complete all necessary academic workload of 27 RCBS CP (corresponds to 30 ECTS) in trimester 5 and 6 at RCBS
- Must write a master thesis (30 ECTS, corresponds to 27 RCBS CP) in semester 4 at WFI with the support of a RCBS instructor and an India-related topic and relevant academic research

Upon successful completion of the program...

- > Indian students receive in addition to their PGDM a Master of Science (M. Sc.) degree from WFI
- WFI students receive in addition to their M. Sc. a PGDM from RCBS

• To receive both degrees, it is crucial to precisely follow both institutions' rules and regulations and at WFI to apply for the issuing your certificate (Zeugnis)



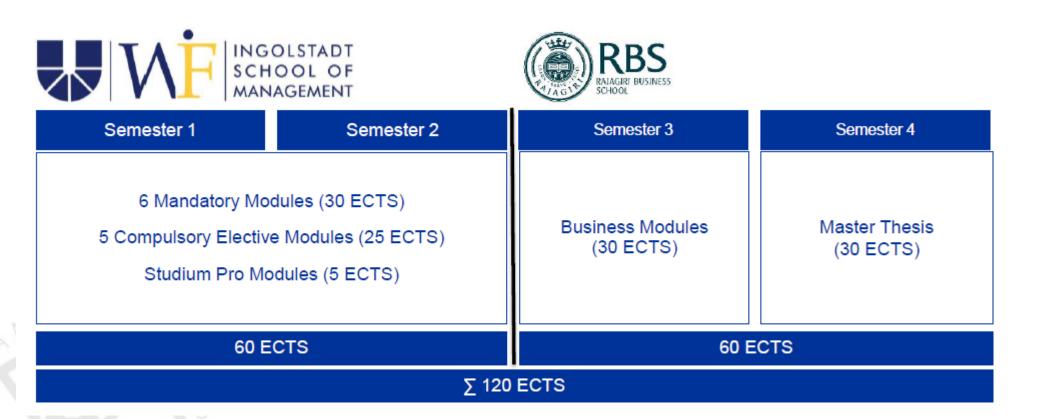


Graduation requirements to obtain the degree at the host institution

- Must obtain 18 RCBS CP in trimester 1 at RCBS
- Must obtain 60 ECTS (corresponds to 54 RCBS CP) during semesters 1 and 2 at WFI, including 6 mandatory modules
- Must complete an internship and report (worth 3 RCBS CP) between semesters 1 and 2 at WFI; the internship will be graded at RCBS based on the internship report
- Must obtain 24 RCBS CP (corresponds to 27 ECTS) in trimester 4-6 at RCBS
- Must write a dissertation (worth 13 RCBS CP, corresponds to 15 ECTS) in semester 6 at RCBS with remote support by a WFI instructor and a Germany-related topic and relevant academicresearch
- It is not allowed to take bachelor courses for double degree students (there are very few exeptions, ask student advisory service before considering that)
- After having obtained all required credits, students have to apply for the WFI Certificate (Zeugnis) to be issued. It will not be issued automatically
 - Upon successful completion of the program...
 - > RCBS students receive in addition to their PGDM a Master of Science (M. Sc.) degree from WFI
 - > WFI students receive in addition to their M. Sc. a PGDM from RCBS
 - To receive both degrees, it is crucial to precisely follow both institutions' rules and regulations and at WFI to apply for the issuing your certificate (Zeugnis)











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Academic Work: Curriculum (Exemplary)

Course Selection at RCBS

- Students will be able to select from a list of specialization courses
- Course restrictions may apply
- For WFI students, we recommend to go to RCBS in Trimester 5 & 6

Course Selection at WFI

- Courses must be selected on the basis of the examination rules ("Prüfungsordnung") for M. Sc. / Internationale BWL
- Course restrictions may apply

RCBS Trimester 4: Exemplary Courses

MARKETING ELECTIVES:

- Services Marketing .
- **Brand Management**
- Introduction to Media & Entertainment
- Rural Marketing
- **Consumer** Culture

HR ELECTIVES:

- Organizational Development and • Change Management
- Social Psychology of Organizations
- Leadership
- Performance Management

RCBS Trimester 5: Exemplary Courses

MARKETING ELECTIVES:

- Marketing Research
- Consumer Behaviour
- International Marketing
- Sales and Distribution Management
- Semiotics in Marketing

HR ELECTIVES:

- Human Resource Development
- **Reward Management** .

FINANCE ELECTIVES:

- Financial and Capital Market Services .
- Commercial Banking and Finance
 - Financial Modeling using Spread Sheet
- **Basic Econometrics for Managers**

BUSINESS ANALYTICS ELECTIVES:

- Business Modelling using R
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GENERAL MANAGEMENT: Introduction to Public Policy

OPERATION ELECTIVES:

Systems Thinking

E-Commerce

Total Quality Management

Technology Innovation & Future

Service Operations Management

Data Base Management System

- Entrepreneurship & Family
 - **Business Management**

CORE SUBJECT: Global Business Environment

OPERATIONS ELECTIVES

- Global Supply Chain Mgmt
 - Project Management
 - **Operation Risk Management**
 - Humanitarian Operations Management
 - Production Planning & Inventory Control
 - Software Project Management

GENERAL MANAGEMENT Social Entrepreneurship

RCBS Trimester 6: Exemplary Courses

MARKETING FLECTIVES:

- Retail Management
- B To B Marketing
- Integrated Marketing Communications

HR FI FCTIVES

- Strategic HRM
- Global HRM
- Competency based HRM
- (Coaching)

FINANCE ELECTIVES

- Financial Derivatives & Risk Management
- Strategic Financial Management

International Finance

BUSINESS ANALYTICS ELECTIVES

- Social & Web Analytics
- Advanced Business Analytics

OPERATION ELECTIVES

- (Revenue Management)
- Game Theory for Managers
- Strategic Operations Management
- (Emerging Trends of IT in Business)

GENERAL MANAGEMENT

- (Innovation Safari)
- Managing Business in Emerging Markets

CORE SUBJECT: Sustainable Development and Corporate Sustainability



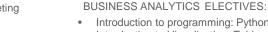
- Applied Business Analytics

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Work





- - Introduction to Visualization: Tableau

Security Analysis and Portfolio

Project Finance and Capital Budgeting

FINANCE ELECTIVES:

Management

Micro Finance

- **CORE SUBJECT: Strategic Management**
- Introduction to programming: Python

Credit Point Conversion



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Credit point conversion and required study credits

RCBS CP	Workload (h)	ECTS (WFI)	Workload (h)
1	33.33	1	30
3	100	3	90
5	166.67	5	150

In order to even the workload (in h) for participating students and to put the degrees on a comparable basis, the following (approx.) factors are used to transfer credits:

RCBS CP : ECTS	1 : 1.11
ECTS : RCBS CP	1:0.90

Resulting proposal for credit requirements during course of studies and respective credit point conversion:

RCBS Students

Course of studies	Location	RCBSCP	ECTS	Approx. workload (h)
Trimester 1	India	18	20	600
Trimester 2 (WFI Sem 1)	Germany	27*	30	900
Internship (between WFI Sem 1&2)	Germany	3	3	100
Trimester 3 (WFI Sem 2)	Germany	27*	30	900
Trimester 4 (Partly WFI Sem 2)	India	9	10	300
Trimester5	India	9	10	300
Trimester6	India	6	7	200
"Dissertation"	India	13	15	~433
	SUM	112	125	~3.733

WFI Students

Course of studies	Location	ECTS	RCBSCP	Approx. workload (h)
Semester 1	Germany	30	27	900
Semester 2	Germany	30	27	900
Semester3 (Trimester 5 & 6 at RCBS)	India	10* 20*	9 18	300 600
Semester 4: Master Thesis	Germany	30	27	900
	SUM	120	108	3.600

* Credits converted from partner institution credit points





Grades will be converted as follows:

Grade	"sehr gut"		"gut"		"befriedigend"	"ausreichend"	"nicht ausreichend"
WFI grade	1	1,3	1,7	2	3	4,0	5,0
WFI percent	100-96	95-91	90-86	85-71	70-56	55-51	50-0
RCBS grade	9-10 0-A+	8 A	7 B+	6 B	5 C	3 D	F

Grade Requirements to obtain the degrees

- To obtain WFI's M. Sc. degree, students must generally score at least a passing grade (WFI: "4.0"; RCBS: "C") in every module. A student may apply to obtain the M. Sc. degree if only one module was marked failed (KU: "5.0"; RCBS: "D" or "F") based on the rules outlined in the examination procedures ("M. Sc. Prüfungsordnung").
- To obtain RCBS' PGDM degree, students must generally score at least a passing grade (RCBS: "C"; KU: "4.0") in individual examinations and an overall Cumulative Grade Point Average (CGPA) of 5.5 or above. A student can have a maximum of 2 courses marked with a "D" or 1 course marked with an "F" grade in an academic year for the successful completion of the PGDM.

Course evaluation at RCBS

Mode of evaluation	Weight
Mid-term examination	20%
End-term examination	30%
Assignments, presentations, class participation etc.	25%
Attendance	5%
Library work, Field study, project work, article assistance	20%





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Important Events and Deadlines

Event	Date
Deadline Registration Mobility Online for WFI Students	17.01.2022
Nomination at RCBS by WFIIO	March/April
Winter semester start WFI (latest arrival for incomings)	Mid-October
Winter semester end WFI	Early February
Summer semester start WFI	Mid-April
Summer semester endWFI	Mid-July
Trimester 4 RCBS	June, 2021 - Sept, 2021
Trimester 5 RCBS	Sept, 2021 – Dec, 2021
Trimester 6 RCBS	January, 2022 – April, 2022

Please keep in mind:

- Pay attention to WFI-KU's general semester timeline ("Semesterzeittafel")
- Course and Exam registration at WFI will be conducted via KU.Campus
- You have to report to the German IO, which trimesters you want to spend abroad

• For German students, it seems to fit better to go to India in Trimester 5 & 6, in order to avoid overlapping with the WFI exam period





Please follow these steps / approach these contacts to clarify any questions:

- 1. Please read through all the relevant documentation first. (e.g. Fact Pack, "Prüfungsordnung", fact sheet by host Unietc.)
- 2. Approach an expert depending on your topic:

	Study Coordinator	International Office/ Outgoing	Examination office	Chair / Program Liaison Manager
?	 General study inquiries Course selection Specialization Change of program 	 Application process and documents Courses, grade transferat host university Contact to partner General inquiries 	 Recognition / conversion of credits and grades 	 Recommendation letter Scholarship recommendation Program-wide / partner issues Escalations/Complaints
@	studienberatung-wfi@ku.de	outgoing@ku.de/ incoming@ku.de	Julia.Yang@ku.de	tbd. Temporarily: studienberatung-wfi@ku.de international1@ku.de

- Before you ask: Try to clarify the issue yourself
- Plan ahead and schedule enough time to get your question answered
- Keep your inquiry as short and simple as possible
- Be polite ;-)
- Remember: A lack of planning on your part does not necessarily constitute an emergency on ours

Accommodation at RCBS: International House







- Cost per person: **US \$300 / month** (in 2019)
- Twin shared rooms
- Built in 2015
- Includes rent and all maintenance charges including electricity, water etc.
- Food: three meals a day breakfast, lunch and dinner, and coffee / tea in the evening
- Transport: Daily by A/C van
 - to campus for classes, return for lunch and again for classes and return after classes
 - one more trip back to house at night for those who are on campus for gym or games





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1. How proficient do I need to be in English?

Currently, English level B2 (Common European Framework of Reference for Languages) is required.

2. Do I have to pay tuition fees? What else do I have to pay?

WFI and RCBS have agreed to waive tuition for participating in this program. However, WFI will have to charge membership fees (currently € 56,00) in behalf of the "Studentenwerk", an entity which provides subsidized student services (such as cafeteria & restaurant). WFI is not entitled to waive these fees, because all students legally have to be members of "Studentenwerk". Thus, you do not have to pay tuition fees but any other costs (travel, accommodation, cost of living etc.) will be at your expense.

3. Where will I stay during my studies at RCBS?

At the RCBS guest students usually have the opportunity to stay in an international students' house located close to campus (see description below). RCBS' IO will provide support in arranging accommodation.

4. Who will support me locally?

Both institutions have a student buddy system, local IO and a liaison manager to support students from the partner university. For general questions, students should first seek support by their student buddy before contacting the IO or the liaison manager.



- 5. What should I do if I need to extend my studies (illness before / during my stay abroad or insufficient grades)? Both institutions accept the partner institution's local rules and procedures (e.g. as outlined in KU's "M.Sc. Prüfungsordnung") for a possible extension of studies due to
 - (chronic) illness or
 - insufficient grades of a student.

At WFI, students suffering from illness and requesting to extend the time of an examination or postpone it may be asked to obtain a medical certificate by a doctor chosen by the institution.

In the case of insufficient grades (at RCBS: "D" or "F"; at WFI: "5.0"), students may repeat their exam twice at WFI and once at RCBS before a course is finally determined as "failed". Students who have obtained non-passing grades are generally responsible for fulfilling any local requirements (e.g. physical presence) when repeating an exam. Exceptions may only be granted within the institution's examination rules and procedures

6. How should I prepare for my stay abroad?

Besides logistical details (visa, housing, vaccination, transportation, transcripts etc.), it is important to prepare culturally for the study abroad. This may include additional language training or reading about local culture, customs, geography, and law. In addition, students should frequently interact with their Indian program mates. For logistical planning, please get in touch with the IO early. All other preparation is expected to be performed autonomously by students.





7. How should I behave when studying at RCBS?

As guests and representatives of the WFI, all participating students have to strictly comply with any local rules and regulations provided by RCBS, law or government officials. This applies to all behavior and particularly to the use of alcohol and drugs. Smoking in public is not allowed in India. Do hide yourself while smoking.

8. Are scholarships available to support the program?

Please note that students in this program recently had problems obtaining Auslands-BAföG. Students can apply individually with the DAAD (<u>https://www2.daad.de/ausland/studieren/stipendium/de/70-stipendien-finden-und-bewerben/</u>), with BayIND (<u>https://www.bayind.de/de/programme-foerderungen/</u>), Ku IntAid (<u>https://www.ku.de/international/studierende-der-ku/studienaufenthalt-im-ausland/finanzierung/foerderung-durch-die-ku/ku-intaid</u>), policy-related or other scholarship providers.

Can I continue my studies in India after having graduated with the PGDM?

Generally no. The PGDM is a practice-oriented degree similar to the MBA and does not automatically qualify for e.g. doctoral studies.